



Software - used in Dubai - hosted in Munich - managed from London

Case Study

Daman finds Interoute has the complete solution



Customer: Daman National Health Insurance

Sector: Health service

Services: Ethernet, Hosting and Internet Access

About Daman

- Daman National Health Insurance company is a government owned company based in Dubai
- Daman is the largest health insurance company in the UAE
- Daman has over 2 million members

Their Challenge

- To find a cost effective solution for hosting a business critical software solution that is used in Dubai but is managed from the software vendor's London HQ.
- To find a competitor to Verizon for Ethernet circuits from Dubai to Europe
- To source a supplier who can deliver required performance levels within tight timescales

Our Solution

- Ethernet Reach circuit with RADcare support package from Munich via Abu Dhabi to Dubai
- Ethernet connection from Munich data centre to Telecity in London
- Hosting 26 Blade Servers in our data centre facility in Munich
- Internet Access at our data centre in Munich

The Results

- Interoute delivered a complete “in the network” solution that delivered the required cost savings
- Interoute's speed of implementation meant the software was deployed in Daman's dubai offices within the required timescales
- Performance of the circuits is monitored by Daman via Interoute's real time secure web portal.

